



20 TIPS TO MOTIVATE PEOPLE

1. Study members and determine what makes each one tick.
2. Be a good listener.
3. Criticize constructively...in private!
4. Praise often...in public!
5. When you make a request or a suggestion, be sure to tell the reasons for it.
6. Let people in on your plans and programs, even at an early stage.
7. Never forget that the leader sets the style for the members.
8. Be consistent; be courteous; be considerate.
9. When you're wrong or make a mistake or don't know the answer, admit it.
10. Don't forget that people carry out their own ideas best.
11. Delegate, delegate, delegate; you're training new leaders.
12. Be careful what you say and how you say it (esp. in emails!).
13. Don't sweat the small stuff.
14. Give your members goals, a sense of direction, something to strive for and to achieve.
15. Thank them. Thank them again. And again.
16. Expect the best of others, and you help them to achieve it.
17. Let people make mistakes.
18. And be sure to catch them doing things right (see #4 and 15).
19. Express your expectations clearly. Don't be afraid to ask for what you need.
20. Be sure people have what they need to do the job